



O'ZTO'QIMACHILIKSANOAT

UZBEKISTAN TEXTILE AND GARMENT INDUSTRY

March 9, 2021

UZBEKISTAN – GERMANY ROUND TABLE





UZTEXTILEPROM ASSOCIATION



1900+
enterprises -
members of the
association

EXPORT
\$1,9 billion

**FOREIGN
INVESTMENT**
\$3,2 billion

1367
sewing and knitting
enterprises

435
textile
enterprises

115
cotton-textile clusters

10
machine-building
enterprises

7 organizations :

Advertising and Marketing Agency
(exhibitions, promotion)

ENCOMPASS
(consulting, investment attraction)

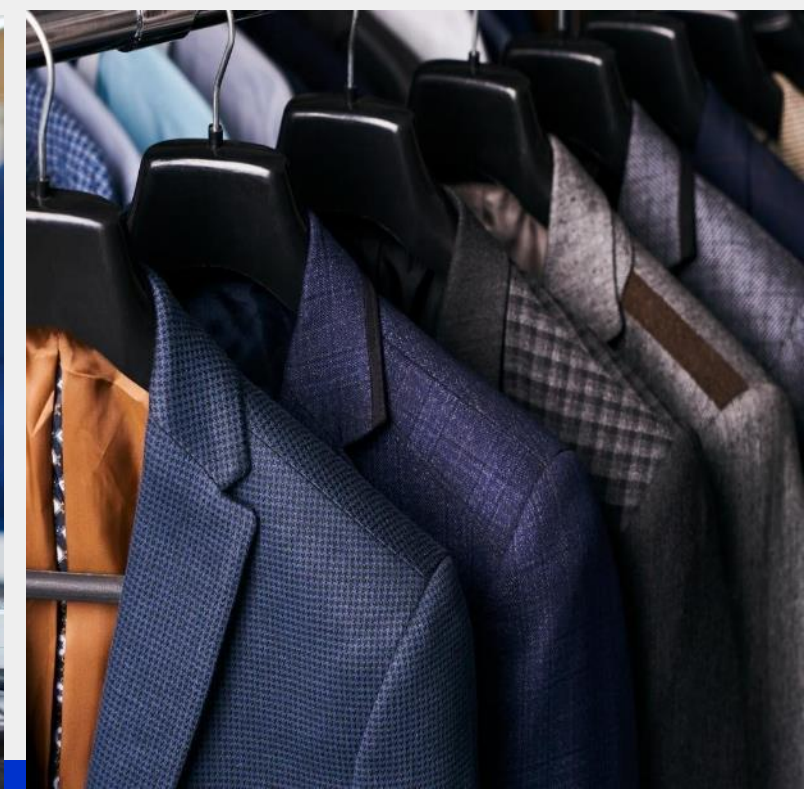
Textilbrok
(trading)

Uztextilexport
(foreign trade company)

Yengilsanoatqurilish
(design and construction)

Design center
"Sharq Liboslari"

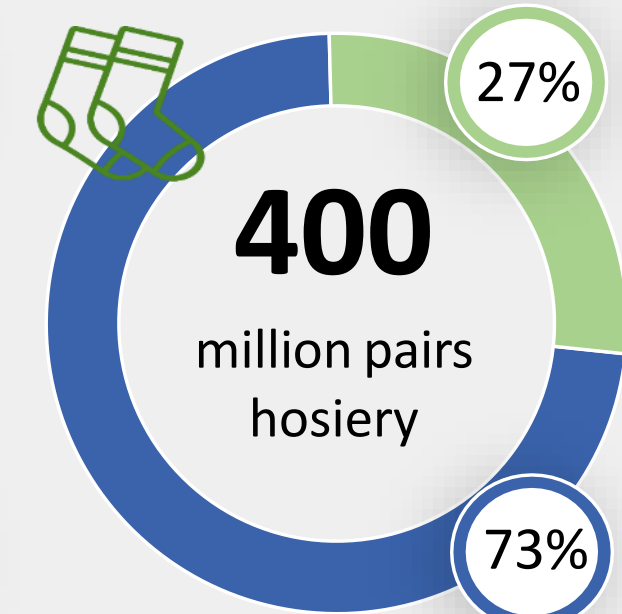
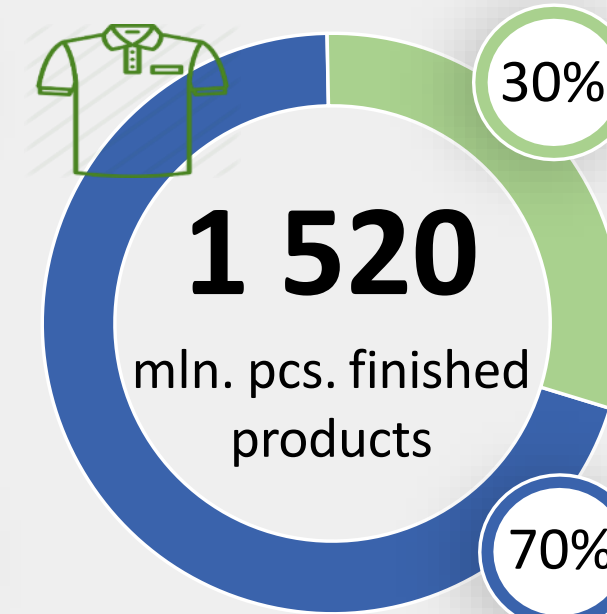
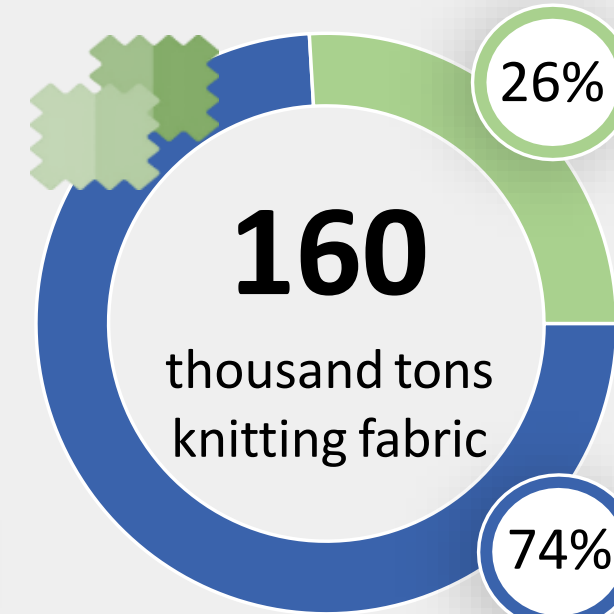
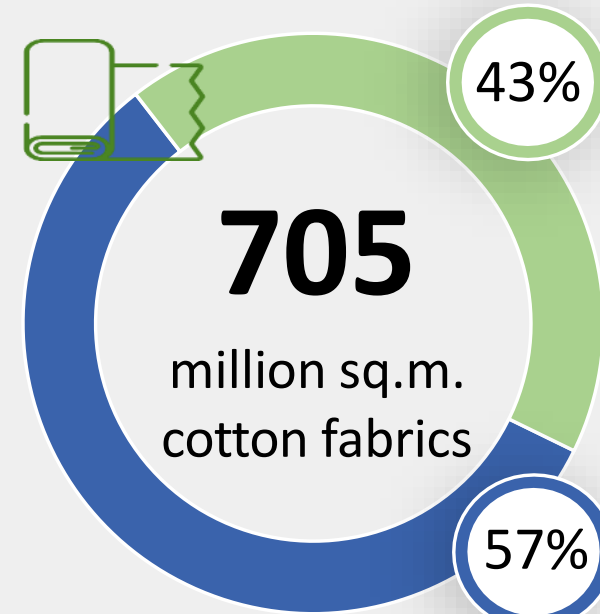
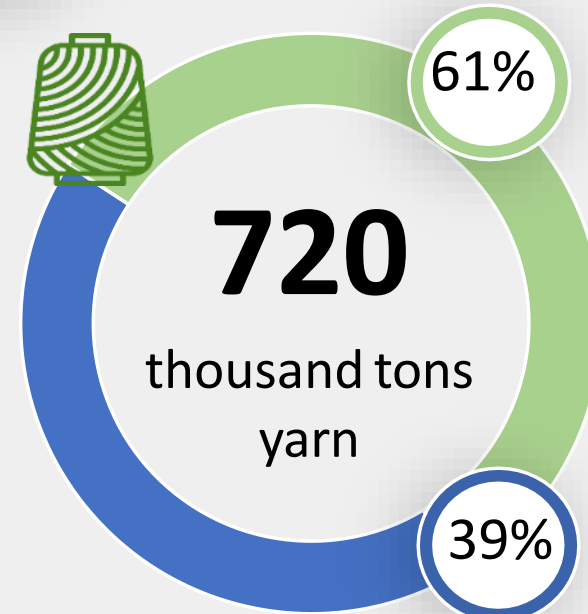
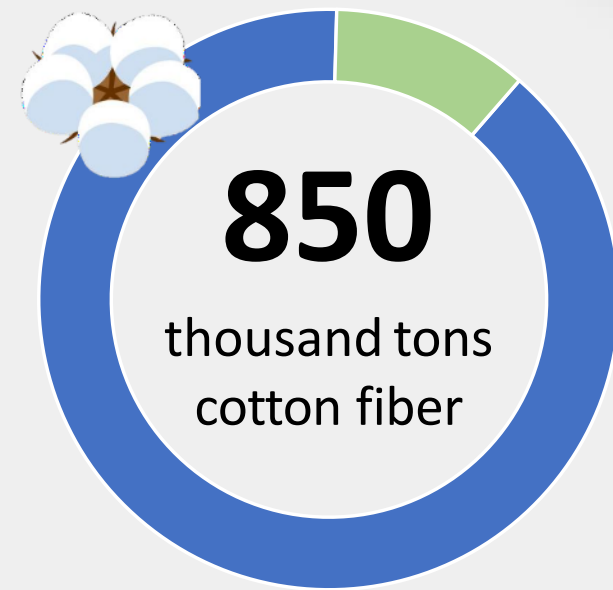
Textile Standard Service
(Standardization and certification)





TEXTILE, SEWING AND KNITTING INDUSTRY

Key indicators in 2020



* taking into account the processing of products in the warehouses of enterprises

COMPLETED PROJECTS IN 2020

TOTAL COST

474 million dollar

EXPORT POTENTIAL

187 million dollar

FOREIGN INVESTMENT

172 million dollar

NEW WORKPLACES

+16,8 thousand

71
projects

EXPORT

EXPORT OF THE INDUSTRY

1,9
billion dollars (125%)

SHARE OF FINISHED PRODUCTS

50%
of total exports

IN THE REPUBLIC

2-place

GEOGRAPHY OF EXPORT

70
sales markets

INDUSTRY ACHIEVEMENTS

360
thousand employees

100%
processing to cotton fabric

ISO 9001
Quality management system implemented

18
million pieces /day

40
thousand pieces/ day

70
thousand tons blended and synthetic yarns

100
million square meters of blended and synthetic fabric

MAIN PRODUCTION



DEVELOPMENT STRATEGY AND IMPLEMENTATION PARTNERS

1

EXPORT GROWTH

structural changes in production, promotion of a national brand, increased competitiveness in the global market and supply chain

2

ACTIVE INVESTMENT POLICY

implementation of projects for the production of value-added products (fabrics, non-cotton products, innovative products, dyeing and finishing complexes)

3

AGRICULTURE DEVELOPMENT

cotton and textile clusters, modern agricultural technology, increasing yields, laser leveling, improving infrastructure, harvesting technology, international standards

4

MODERNIZATION AND TRANSFORMATION OF TECHNOLOGIES

Industry 4.0, digitalization, industry specific platforms
Automation of resource planning and enterprise management based on ERP systems

5

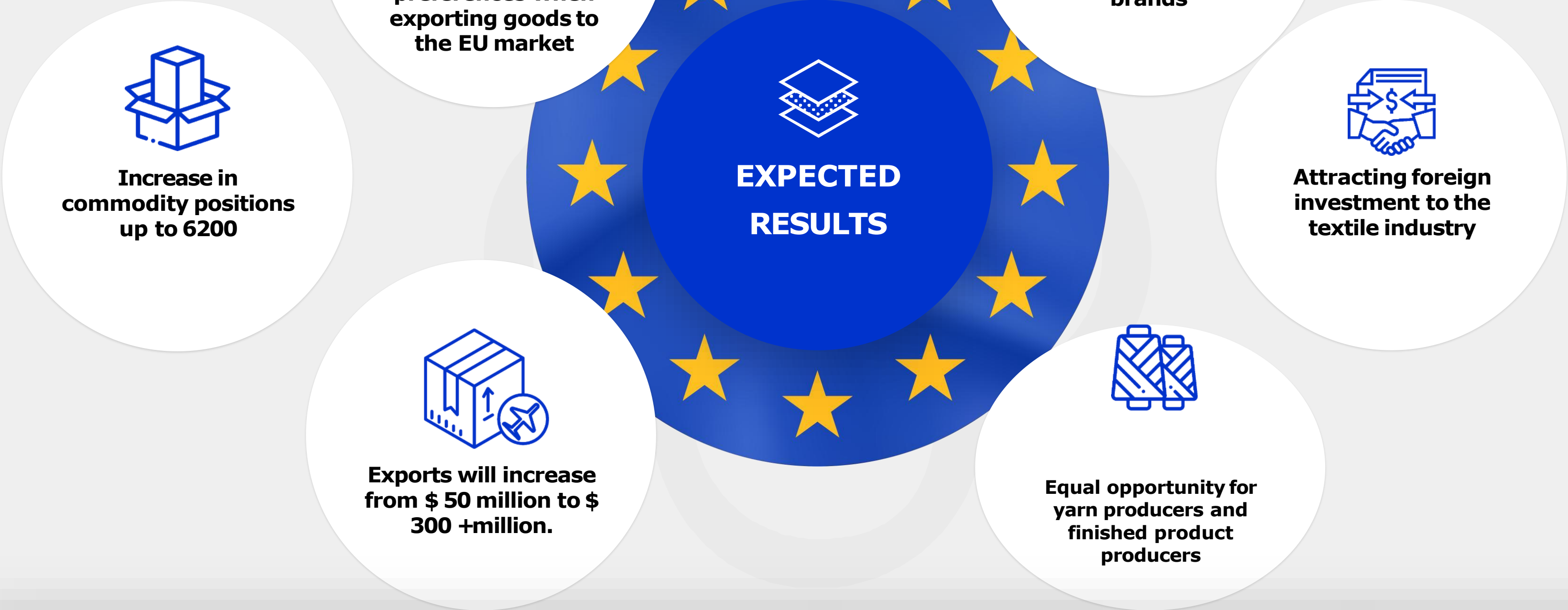
TRANSPARENCY AND SUSTAINABILITY

conservation of energy and natural resources, international certificates, safe products, social responsibility





EXPECTED EXPORT
WITH GSP+



2021 year	2022 year	2023 year	2024 year	2025 year
mIn dollars	mIn dollars.	mIn dollars	mIn dollars	mIn dollars
144	246	421	724	1200
Increase from 2020				
169%				



BRANDS





TEXTILE INDUSTRIAL CLUSTERS -
ECONOMY DRIVER

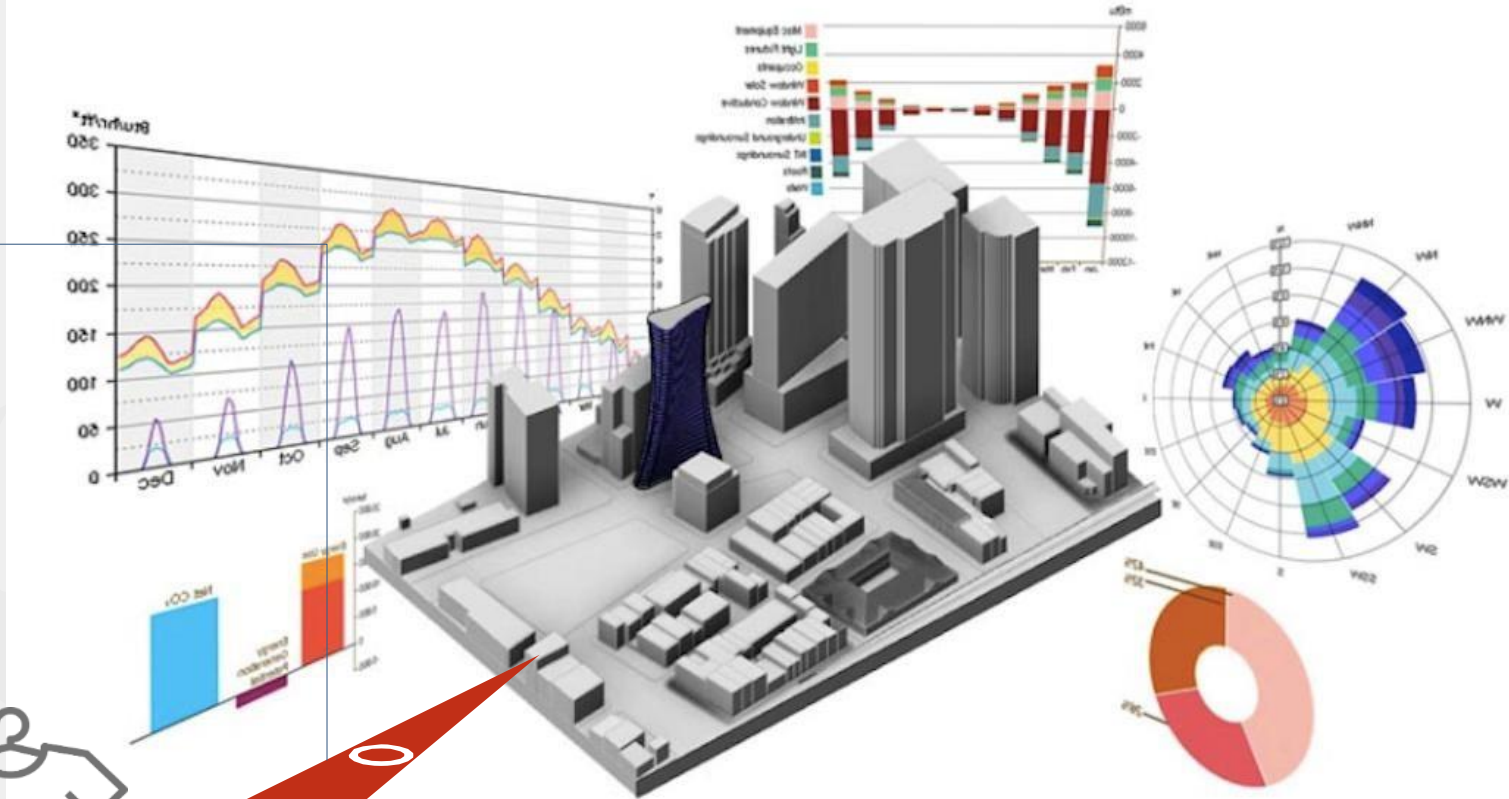


Reducing influence
"Human factor"



Development and
implementation of new
technologies

100% utilization of all
capacities



Optimization of costs,
improvement of quality and
labor productivity



Efficiency in resource
utilization



INDIVIDUAL PPROACH TO EACH PROJECT

01

ASSISTANCE IN CHOICE

Providing access to the most suitable facilities and FEZ

02

PLANNING

Support in solving all issues to speed up the project

03

REALIZATION

Eliminating congestion at all stages of the project

04

EXPLOITATION

Operational support in promotion and marketing management



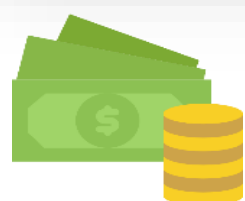
COTTON TEXTILE CLUSTERS



ADMINISTRATIVE SUPPORT



SUBSIDIES



**FINANCING UP TO 60%
OF THE COST**



**STEP-BY-STEP PURCHASE
COTTON GINING PLANTS**

15 projects in 2018

75 projects in 2019

96 projects in 2020

(88% of the total sown area of cotton in the republic)

100% capacity utilization

efficient management
system

new workplaces

water saving technology

modern agricultural
machinery

High
harvests

1. Efficient use of water resources:
 - leveling of land surfaces using laser leveling;
 - gradual introduction of drip and sprinkler irrigation.
2. Selection of seed varieties in accordance with the climatic conditions of the regions (joint development with scientific institutes for new varieties).
3. Application of new methods of fertilization and pest control
4. Widespread mechanization, including cotton picking



IMPLEMENTATION OF INTERNATIONAL STANDARDS AND CERTIFICATES IN THE TEXTILE, SEWING AND KNITTING INDUSTRY IN 2020

INTERNATIONAL STANDARDS AND CERTIFICATIONS OBTAINED BY COMPANIES

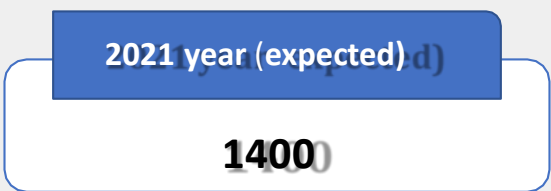
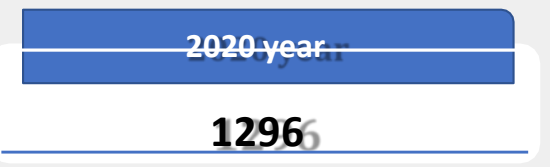


ASSOCIATION
"UZTEXTILEPROM" M

IMPLEMENTED
INTERNATIONAL STANDARD
ISO 9001: 2015
AT THE END OF 2020



Harmonization of international standards in the textile, garment and knitwear industry

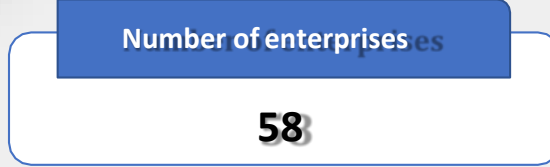


2021 year

Development and approval of requirements for marking "UZTEXTILE"



Financial support for exporters of textile and garment and knitwear enterprises



2021 year

Accreditation of the testing laboratory of textile products in the Korean-Uzbek Textile Technopark





UZBEKISTAN GERMANY

MULTIFACETED APPROACH TO COOPERATION



INSTITUTIONAL

giz

"Sustainable Development and Increase of Added Story in the Cotton Industry" – **GIZ GmbH**

sequa GmbH
Partner of German Business

Energy efficiency and product standards and quality – **SEQUA GmbH**

GESAMTMASCH

Know-how – technology – education – certification

HOHENSTEIN

VDMA

LB BW

EUROUZ
Europe-Uzbekistan
Association for Economic Cooperation



TRADE (IMPORT-EXPORT)

2020: Export to Germany –\$ 7,1mln.

IDEAL / UZTEX Group / BCT / TMT /

2020: Import from Germany –\$ 180,1mln.

Technology / Certification / Know-how

**MANGOD
CONSULTING GMBH**

COMMERZBANK



INVESTMENT

TEXTILE MILL TASHKENT –\$ 3,0mln

Production of hosiery in Tashkent region





POSSIBLE DIRECTIONS OF FINANCING

PRE-EXPORT FINANCING

export credit insurance - export financing guarantees - export factoring and leasing (domestic and cross-border).



\$ 2.8 billion exports to over 70 countries in 2021 and \$7,1 billion in 2025

TECHNOLOGY

supply of modern types of technological equipment. Trutzschler GmbH & Co. - Saurer - Karl Mayer - Terrot - and others with us for more than 10 years.



57 investment projects in 2021 for more than \$ 727.0 million. European technologies* imported for \$600,0 mln. (in recent 3 year)

AGRICULTURE

Establishing a Fund for supporting the Cotton -Textile Clusters in - Increasing yields - Deep cultivation - Laser leveling - Improving drainage and irrigation infrastructure



115 projects (2021) in area of 860,0 K hectares (88% of the total cotton sown area)

EXPECTED OBJECTIVES OR THREE "I"s:

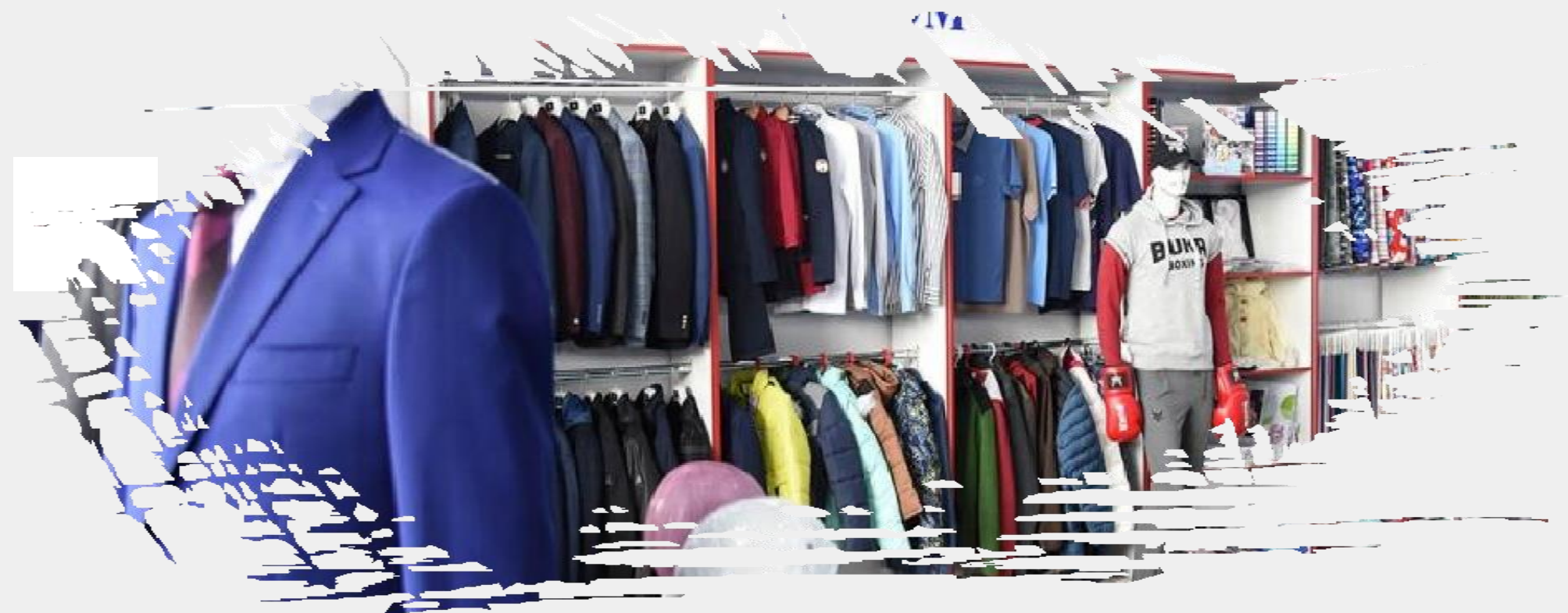
- 1 I N T R O D U C E** - and adopt effective and reliable financing for cotton and textile producers.
- 2 I N C R E A S E** - the share of added value in the supply chain. Stimulate export of local textile products.
- 3 I N V O L V E** - international brands to cooperation –**trade –design –production –supply.**

**More 70% of local textile companies equipped with modern European technologies*



UZTEXTILEPROM

UZBEKISTAN TEXTILE AND GARMENT INDUSTRY ASSOCIATION



**THANK YOU
FOR ATTENTION**



uztextile_association



uztekstiprom.uz



tme/uztsuz